

Published by San Diego Chapter 4  
American Society of Professional Estimators

# S.D. Mator

Jun 2011

Volume 9, Issue 11

## SITE TOUR & DINNER MEETING PRESENTATION

**DATE:** Tuesday, June 21, 2011

**TIME:** **5:00 PM**—Site Tour Registration;  
Tour Begins Thereafter  
**6:30 PM**—Registration: Dinner Only  
**7:15 PM**—Dinner Service, followed  
by the Program

### SITE TOUR HOSTS:

**RANDY LEOPOLD** - Principal Architect  
UCSD Facilities Design & Construction  
**CARLOS CRABTREE** - Project Manager  
DPR Construction, Inc.

### SPEAKERS:

**ALAN PLUMMER** - Director of BIM  
**JOHN WAYNE HEUSNER, CPE** - Director of  
Cost Estimating  
Both from Cumming Corp. USA

### SITE TOUR LOCATION:

Meet at DPR construction trailer on the NW  
corner of the job site. Take Campus Point Drive  
west from Genesee Ave to their parking area.

NOTE: Thornton Hospital is south of  
Scripps Memorial Hospital.

### DINNER LOCATION:

**Indulge Restaurant, Embassy Suites Hotel**  
4550 La Jolla Village Drive, La Jolla

**COST: \$35/person—Site Tour & Dinner  
or Dinner only**  
**\$10/person—Site Tour Only**

*Cancellations must be received by NOON on Monday,  
June 20<sup>th</sup> or no shows will be billed accordingly.*

[Click here for Dinner Mtg Reservation Policy](#)

**RSVP:** Mike Moyers at 858.737.7316  
or [michael.moyers@bestinteriors.net](mailto:michael.moyers@bestinteriors.net)

**ENTRÉE CHOICES:** Beef—Chicken—Vegetarian

## June Program Notes: Thornton Sulpizio Family Cardiovascular Center Site Tour & Future Jacobs Medical Center Dinner Meeting Presentation

**H**ealth care facilities encompass a wide range of types, from small and relatively simple medical clinics to large, complex teaching and research hospitals. The old adage that “you never get a second chance to make a good first impression” certainly applies to these building groups. As you walk up to these structures, it is important for them to convey a comforting message to its

*(continued on pg 3)*

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**G**reetings, fellow ASPE Chapter 4 members!

Elections were held this past month for our incoming Board Members and Directors. Most have been longstanding Board Members whom many of you are familiar with as well as some who are new to the Board. Many of our members may not realize the amount of work and effort it takes by our Board Members to regularly coordinate and prepare the ongoing activities for our award-winning Chapter as well as National ASPE functions. San Diego has been recognized for many years as one of ASPE's top-rated chapters on a national level for its professionalism, educational and dinner programs, newsletter, website and as a result, high membership. None of this would be possible if it weren't for the ongoing efforts of our dedicated Board Members and their interest in maintaining our Chapter's high standards and professionalism in the construction industry as well.



Ed Wenz, E

With that said, it is with great pride that I introduce the incoming ASPE Chapter 4 Board Members and Directors for 2011-2012.

- President – Frank Young, FCPE
- 1<sup>st</sup> Vice President – Dan Sackett, CPE
- 2<sup>nd</sup> Vice President – Stephen Fisher, CPE
- 3<sup>rd</sup> Vice President – Dan Luckhardt, CPE
- Executive Secretary – John Wayne Heusner, CPE
- Secretary – Fred Nagel, CPE
- Treasurer – Keith Estes, CPE
- Director – Lou Farallo, CPE
- Director – Michael Moyers, CPE
- Director – Stephen Hainlin, E
- Director – Donald Waller, E
- Alternate Director – Peter Endy, E
- Alternate Director – Javier Carillo, CPE
- Certification Chair – Louis Farallo, CPE
- Membership Chair – Michael Moyers, CPE



John Wayne Heusner CPE discusses ethical dilemmas which estimators face every day

Once a year, our Chapter holds a dinner program on Ethics which is one of the canons of ASPE. "Positive Ethical Practices in a Challenging Market" was the topic of the May dinner program with panelist speakers Brad Fenton of Cal State San Marcos, Keith Fleming of Baker Electric, and Glen Bayliff of Swinerton Builders, another excellent program with an opportunity to see the ethical approach of committed architects, generals and subcontractors. We thank our speakers as well as fellow Board Member John Wayne Heusner, CPE, as our in-house speaker on "How to be Ethical in an Unethical World."



May's ETHICS PANEL

(L-to-R: Brad Fenton of California State University, San Marcos; Glen Bayliff of Swinerton Builders; and Keith Fleming of Baker Electric)  
presented with ASPE coffee mugs after the discussion

Each year, our Chapter strives for excellence to be one of the top-rated chapters in the nation. One of the ways we do this is by our participation with the National chapter awards process. The benefits we receive as an award-winning chapter is an exceptional chapter that provides our members with the best that a professional estimating organization can offer. By

[\(continued on pg 4\)](#)

patients, visitors, volunteers, vendors and staff, and to communicate something about the organization and the medical care afforded by the particular institution. It must represent a commitment to patient well-being and safety, to relieving stress, to providing refuge, and to symbolizing competence.

The design of health care facilities is governed by many regulations and technical requirements. The most pressing needs and demands include workforce shortages, reimbursements for services, malpractice insurance issues, physician-hospital relations, technological advances, and patient safety and satisfaction. The entire system currently operates under great pressure to reduce costs, but at the same time remain responsive to its customers. New sophisticated techniques and equipment make better diagnostic and treatment procedures more available, but cause increases in the costs related to health care. Like any construction or renovation project, the process requires planning, resources, communication and collaboration, but when patients and caregivers are at risk, the stakes become even higher.

Leaders in the fields of cardiovascular research, cardiology, and cardiothoracic surgery have joined forces to develop a comprehensive approach to battle heart disease through state-of-the-art technology and advanced study. In early 2008, UC San Diego Medical Center broke ground on the Sulpizio Family Cardiovascular Center, a new 128,000 square-foot facility that includes expansion of the patient care areas of UCSD's Thornton Hospital. The four-story, \$135 million structure (\$227 million total project cost) will unify UCSD's ambulatory, clinical, and inpatient heart and stroke care in one location with occupancy expected in the summer of 2011. The project consists of two floors of interstitial space, non-invasive clinic rooms, outpatient clinic exam rooms and physician, treatment rooms, CT Scan and Digital Radiology facilities, four operating suites (three fully integrated heart surgeries and one hybrid OR), Cath Labs, Pre-Op and Post-Op beds, ICU beds, IMU and acute care/Med-Surg beds. The building is 100% complete and ready for occupancy, pending final OSHPD approval. As San Diego's only academic medical center, the UCSD medical complex in San Diego and La Jolla is uniquely positioned to offer new treatments and technologies to UCSD patients to help ensure the best possible outcome of longer and healthier lives.

ASPE San Diego Chapter #4 is indebted to Randy Leopold, Principal Architect for UCSD, and Carlos Crabtree, Project Manager for DPR Construction, Inc. for making the necessary arrangements on short notice to host our Site Tour. Although ASPE San Diego Chapter #4 visited this jobsite in April 2010, it will be interesting to see the final product with all its furnishings and specialized equipment. Attendees for the Site Tour should meet at the DPR construction trailer on the northwest corner of the site at 5:00 P.M. for registration and instructions. Hard hats and other protective safety gear will not be required, but visitors should wear appropriate clothing. Take Campus Point Drive west from Genesee Avenue to their parking area (use I-5 off-ramp and then proceed south on Genesee, or north on Genesee from La Jolla Village Drive). NOTE: Thornton Hospital is located south of Scripps Memorial Hospital.

If you choose to join us just for dinner, plan to arrive at the Embassy Suites Hotel at 6:30 P.M. for registration and a short social hour. The hotel property is located at 4550 La Jolla Village Drive, La Jolla, on the north side of the street adjacent to P.F. Chang's restaurant, and parking is available for a reasonable fee. Dinner will be served at approximately 7:15 P.M. with the following choice of entrées: Beef, Chicken, or Vegetarian Pasta. We will be charging \$10 per person for the Site Tour ONLY, and \$35 per person for the Site Tour and Dinner or Dinner ONLY.



*UCSD is planning to build the 245-bed Jacobs Medical Center next to Thornton Hospital in La Jolla*

The new Jacobs Medical Center addition, a 10-story, 457,000 SF building adjacent to Thornton Hospital, will house 245 patient beds and 12 operating rooms. The planned facility will increase the number of specialty hospitals as follows:

Cancer Hospital, Hospital for Women & Infants,  
and Hospital for Advanced Surgery

The separate tower structure will open in 2016 at an expected cost of over \$650 million.

After dinner, Cumming Corp. USA will provide an informative session for the audience. Alan Plummer, Director of BIM, will offer a generic BIM

[\(continued on pg 5\)](#)

qualifying for many of these awards, it forces us to maintain a high level of professionalism, education and activities within our chapter which in turn benefits our members.

This past month, we have successfully submitted for the following National Awards:

- Best Chapter Program
- Best Chapter Fund Raiser
- Best Chapter Educational Activity
- Best Chapter Newsletter
- Best Chapter Website
- Best Chapter Membership Recruitment
- Superior Chapter with Distinction

We expect results to be available within the next month.

Our annual Chapter Awards and Swearing in Ceremony for our incoming Board of Directors is approaching quickly. This dinner meeting will be held on Tuesday, July 19<sup>th</sup>, including our keynote speaker and AGC San Diego Chapter President Marc Filanc of J.R. Filanc Construction Company, Inc. Mark your calendars and register early for this event as it is typically a capacity crowd.

Be sure to sign up for the Day at the Races being held on Saturday, August 13<sup>th</sup>. See [page 6](#) of this newsletter for complete information.

Our next meeting will be held on Tuesday, June 21<sup>st</sup> and will feature a site tour of the Thornton Sulpizio Family Cardiovascular Center and a dinner meeting presentation on the future Jacobs Medical Center. See this month's program article beginning on [page 1](#) for complete event details.

**Ed Wenz, E**  
Reno Contracting, Inc.  
*President*  
ASPE San Diego Chapter 4



*May meeting attendees listen intently to the presentation conducted by the ethics panel*



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## Meet a New Member of Your Chapter ...

### Focus on PAUL CHANG

### *Preconstruction Estimating* Barnhart-Balfour-Beatty



*Paul Chang*

**A** Peruvian native, Paul Chang holds a Technical Degree of Diversified Tool & Die Stamping Specialist from SENATI Institute. He began working in the Mechanical Industry in Sao Paulo, Brazil for one year and Nagoya, Japan for two years.

Paul began his career in Construction in the late 1990s when he began working for a general contracting company (GC Atlantis Inc.) in Dallas, Texas. After four years, Paul was offered an opportunity to work at Vortex Construction Inc. as an estimator (in training). The focus of the company during his tenure was hospitals, schools, and military projects. Paul worked at Vortex Construction for five years and gained invaluable knowledge as an estimator.

Wanting to expand his knowledge of estimating, Paul was provided an opportunity to work for an established general contracting company, Valley Crest Landscape Development Inc. in San Diego, California. He was employed by Valley Crest for one year.

After that year, Paul was offered a more diversified opportunity to work for Barnhart-Balfour-Beatty for which he has worked for six years. During this time, he has been involved in bidding a large variety of Design/Build (Navy and Military) projects. He is currently focused on preconstruction estimating (new construction and renovation) for several Unified School Districts in San Diego.

Paul spends free time with his family of three, enjoying bike rides along the beach and family time together. Paul is looking forward to the opportunities that will be created with his membership in ASPE.

On behalf of the ASPE San Diego Chapter 4 Board and membership, Paul, we welcome you as a new member and look forward to your participation in the Chapter.

#### **Hendrik Degenaar, CPE**

Gilbane Building Co.

*Membership Chair*

*ASPE San Diego Chapter 4*

## June Program Notes

[cont'd from pg 3](#)

presentation about health care facilities, and John Wayne Heusner, CPE, Director of Cost Estimating, will discuss the cost estimating process and procedures being utilized in developing a realistic budget for the Jacobs Medical Center.

Contact Michael Moyers, CPE, at Best Interiors today to make reservations for yourself and a colleague to attend either the Site Tour, the dinner meeting presentation, or both events:

Telephone – 858.737.7316

Email – [michael.moyers@bestinteriors.net](mailto:michael.moyers@bestinteriors.net)

Please help support your Chapter and its leadership by turning out for this topnotch program which should interest all members.

#### **Frank E. Young, FCPE**

CSOS Consulting

*1<sup>st</sup> Vice President and Program Chair*

*ASPE San Diego Chapter 4*



## Saturday, August 13, 2011

Historically the most popular event of the San Diego Chapter #4 calendar, this year's Chapter event will be held on **Saturday, August 13<sup>th</sup>** in the shade at the Clubhouse Terrace Restaurant of the Thoroughbred Club at the Del Mar Racetrack. Arrive between 1:00 and 1:30 PM; first Post Time is at 2:00 PM. **Enter the RED Gate.**

We have only 48 seats this year so reserve yours early as we expect them to be taken up fast! **Tickets are \$33/seat or \$125/table of 4.** Groups of more than 1 table must maintain foursomes and not twosomes; there will be no discounts for multiple table orders. Single attendees will be seated where directed by ASPE member-in-charge, Rex Edmonds, CPE, to ensure that all couples and foursomes are accommodated and all tables are filled.

Please place your order with Rex Edmonds, CPE, by sending your check for the **FULL AMOUNT OF YOUR RESERVATION—made payable to “Rex Edmonds CPE”**—to:

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San Marcos, CA 92078

Contact Rex at [rexedmonds@ltsp.com](mailto:rexedmonds@ltsp.com) with any questions.



**Meet a Member of Your Chapter Board ...**  
**Focus on HENDRIK DEGENAAR, CPE**  
**Preconstruction Manager—Gilbane Building Co.**



*Hendrik Degenaar, CPE*

**H**ennie obtained his B.S. (Quantity Surveying) as well as Project Management Certificate and Financial Management Certificate from the University of Pretoria in South Africa, and is currently completing his Masters Degree in Business Leadership. He is a licensed Quantity Surveyor, a similar qualification to that of a licensed Architect but based upon quantity surveying, estimating, cost management and cost control.

With 30 years of experience in the construction industry, Hennie has extensive experience in cost estimating, cost management, value engineering, and project management. He started his career working as a registered Quantity Surveyor for a professional quantity surveying company in South Africa and spent a number of years working for general contractors before migrating back to the consulting side of the industry, and enjoys the perspective of having worked on both sides of the contracting fence.

In 1997, Hennie and his family moved to the United States. One of the first projects he worked on was an International Theme Park for Disney in Tokyo, Japan. He provided cost estimating services for this project onsite at Burbank, California, on a full-time basis.

After the completion of the Theme Park project, Hennie moved to San Diego. He worked for construction management companies where he was responsible for comprehensive cost management throughout a project, which included all phases of design and construction, value engineering, forecast analysis, change order review, and post-construction reconciliation.

Hennie is currently Senior Preconstruction Manager at Gilbane Building Co. and is responsible for leading and managing projects through the preconstruction phase. This includes involvement and management of the estimating and cost control services, project scheduling, constructability reviews, value analysis, life-cycle cost analysis and BIM.

Hennie is the immediate past President of ASPE San Diego and has been involved with ASPE for more than ten years. Thanks, Hennie, for your many years of service to ASPE.

**Ed Wenz, E**  
 Reno Contracting, Inc.  
*President*  
*ASPE San Diego Chapter 4*


**Todd Caha, CPE**  
*Senior Estimating Manager*



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# Tech Tips for the Estimating Profession

## by Ed Wenz, E – Reno Contracting



Ed Wenz, E

### This Month's Topic: RESOURCES AT YOUR FINGERTIPS

**E**stimators are always looking for information on products, pricing, training, wage rates, applications, etc. to assist with their estimating and bidding process. Typically as we search for this information on the Internet, we will save it and hope to find it the next time we need it.

One of the best practices is to have a specific folder set up in your "Favorites" tab in which to group the newly found resources by CSI division. Within each folder, trade and manufacturer folders could then be set up to further organize the various websites. It's important to rename the website reference, if necessary, so it can be more easily identified at a future date.

In addition to your own favorite lists, the ASPE Chapter 4 website has already accumulated an extensive list of websites for the use of our members and anyone else who visits our site at <http://www.aspechapter4.org/resources.html>. In addition to a full listing of our newsletter sponsors and advertisers, we have provided scores of sites within each of the following headings:

- Estimating & Takeoff Software
- Estimating Resources/Tools
- Online Plan Rooms & Bidding Resources
- Local Blueprinters
- State Websites
- News Publications
- Cost Indexes / Cost Research
- Education
- Bidding Services
- Building Information Modeling (BIM)
- Trade Associations
- ASPE Websites

We encourage all members to utilize the "Resource" page often and request that all members forward to us any additional sites you feel would be worthy of adding. We want this page to be the sum total of all of our members' input, and we hope to make it a regular source of everyday information.

Please forward any website addresses requesting to be added to the Resource page and if you have any topics you would like to have addressed or have input on, also forward them to Ed Wenz at [ewenz@renocon.com](mailto:ewenz@renocon.com). ■

www.ccorpUSA.com

JOHN WAYNE HEUSNER CPE, LEED AP, EDAC  
Director  
Cost Management

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## BASIC CANONS

**Canon #1** - Professional estimators shall perform services in areas of their discipline and competence.

**Canon #2** - Professional estimators shall continue to expand their professional capabilities through continuing education programs to better enable them to serve clients, employers and the industry.

**Canon #3** - Professional estimators shall conduct themselves in a manner, which will promote cooperation and good relations among members of our profession and those directly related to our profession.

**Canon #4** - Professional estimators shall safeguard and keep in confidence all knowledge of the business affairs and technical procedures of an employer or client.

**Canon #5** - Professional estimators shall conduct themselves with integrity as all times and not knowingly or willingly enter into agreements that violate the laws of the United States of America or of the states in which they practice. They shall establish guidelines for setting forth prices and receiving quotations that are fair and equitable to all parties.

**Canon #6** - Professional estimators shall utilize their education, years of experience and acquired skills in the preparation of each estimate or assignment with full commitment to make each estimate or assignment as detailed and accurate as their talents and abilities allow.

**Canon #7** - Professional estimators shall not engage in the practice of "bid peddling" as defined by this code. This is a breach of moral and ethical standards, and a member of this society shall not enter into this practice.

**Canon #8** - Professional estimators and those in training to be estimators shall not enter into any agreement that may be considered acts of collusion or conspiracy (bid rigging) with the implied or express purpose of defrauding clients. Acts of this type are in direct violation of the Code of Ethics of the American Society of Professional Estimators.

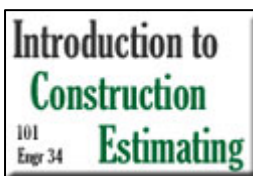
**Canon #9** - Professional estimators and those in training to be estimators shall not participate in acts, such as the giving or receiving of gifts, that are intended to be or may be construed as being unlawful acts of bribery.

# Summer Session Online Construction Classes

The following article contains information about online construction courses offered at San Diego State University and selected non-profit construction industry organizations. **Classes start June 27, 2011.** Registrations are currently being accepted by all providers.

Registration options for **Summer Semester 2011** classes include:

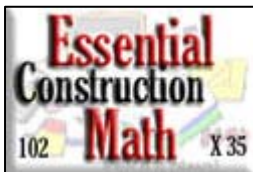
- \* 101 Introduction to Construction Estimating
- \* 102 Essential Construction Math
- \* 103 Construction Blueprint Reading
- \* 105 Estimating and Bidding 1
- \* 107 Construction Materials and Practices
- \* 202S Oral and Written Communications (STP Unit 2)
- \* 204P Contract Documents and Construction Law (STP Unit 4)
- \* 205T Planning and Scheduling (STP Unit 5)
- \* 302 LEED for New Construction: Applying the Guidelines
- \* 305 Building Green Buildings: The Contractor's Perspective



## **101 INTRODUCTION TO CONSTRUCTION ESTIMATING** (online)

Learn the basic principles of construction estimating. Topics to be studied include: organization of the estimate, types of estimates, elements of an estimate, quantity take off techniques, pricing techniques, adjusting the estimate for a variety of variable factors, estimating labor, materials and equipment, and profit and overhead markups. Students will learn about the different types of estimates and how to organize an estimating document. This course will build a foundation of knowledge that the student will use while

estimating virtually any individual trade or project type. [http://www.constructionclasses.com/estcert/101\\_itce.htm](http://www.constructionclasses.com/estcert/101_itce.htm)



## **102 ESSENTIAL CONSTRUCTION MATH**

This class is intended to develop mathematical skills that can be applied to the construction trades through practice and application. This course is an introduction to other courses in construction. While this class is not a prerequisite for any other classes, it does provide a foundation for them. [http://www.constructionclasses.com/estcert/102\\_math.htm](http://www.constructionclasses.com/estcert/102_math.htm)



## **103 CONSTRUCTION BLUEPRINT READING** (online)

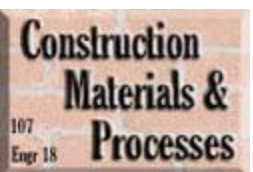
Learn how to read architectural, structural, civil, mechanical and electrical blueprints. Students will practice looking up information and solving common construction problems by reading the blueprints. This course is designed to provide foundational knowledge and practice at reading blueprints.

[http://www.constructionclasses.com/blueprint/blueprint\\_syllabus.htm](http://www.constructionclasses.com/blueprint/blueprint_syllabus.htm)



## **105 ESTIMATING AND BIDDING 1** (online)

This course features hands-on estimating and quantity take-off activities associated with General Conditions, Earthwork, Site Work, Concrete and Masonry. By the end of this class, you should be able to estimate the cost of general conditions, prepare quantity take off of excavation and backfill, prepare a quantity take off of concrete and formwork, use unit prices to price your estimate. <http://www.constructionclasses.com/estcert/eb1.htm>



## **107 CONSTRUCTION MATERIALS AND PRACTICES**

Learn about quality control procedures for various materials, material manufacturing processes and the physical limitations of the materials being studied. The regulatory environment under which materials are manufactured and incorporated into new structures will be studied. [http://www.constructionclasses.com/estcert/107\\_mats.htm](http://www.constructionclasses.com/estcert/107_mats.htm)

*(continued on pg 11)*

# Summer Session Online Construction Classes

[\(continued from page 10\)](#)



**302 LEED FOR NEW CONSTRUCTION: APPLYING THE GUIDELINES**  
This course will identify and help you to understand the objectives of Sustainable Sites, Water Efficiency, Energy and Atmosphere, Material and Resources, Indoor Environmental Quality, Innovation and Design Process Credits and Prerequisites.  
[http://www.constructionclasses.com/300/302\\_LEEDguide.htm](http://www.constructionclasses.com/300/302_LEEDguide.htm)

## 305 BUILDING GREEN BUILDINGS: THE CONTRACTOR'S PERSPECTIVE



This course will provide construction professionals with information that will help them to effectively bid, contract, build and close out green building projects.  
[http://www.constructionclasses.com/300/305\\_greenconst.htm](http://www.constructionclasses.com/300/305_greenconst.htm)

## Construction Supervision Classes



**202S ORAL AND WRITTEN COMMUNICATIONS, STP 2 (online)**  
This course is designed to teach you how to become a more effective construction supervisor by becoming a more effective communicator. The skills you learn within the course will be put to use right away! <http://www.constructionclasses.com/css/descriptions/202S.htm>



**204P CONTRACT DOCUMENTS AND CONSTRUCTION LAW, STP 4 (online)**  
Understanding the relationship between contract documents and the construction process. We will explore contractual relationships, legal roles and responsibilities, contract types, legal issues including regulatory issues, liens, bonds, insurance, general conditions, and how standardized forms are used. We will study legal issues that often result in construction disputes including differing site conditions, time and schedule impacts, change orders and changed conditions. <http://www.constructionclasses.com/css/descriptions/204P.htm>



**205T PLANNING AND SCHEDULING, STP 5 (online)**  
Students will learn how to plan, prepare and update construction project schedules in this course. We will study construction planning and will practice preparing a project plan. Through the use of case studies we will learn you how to define construction activities, determine activity duration, and assemble the activities into a logical construction schedule. We will learn to create and use bar charts and critical path schedules.

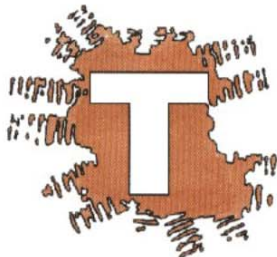
<http://www.constructionclasses.com/css/descriptions/205T.htm>

To learn more about online CERTIFICATE PROGRAMS, go to:

[http://www.constructionclasses.com/certificate\\_programs.htm](http://www.constructionclasses.com/certificate_programs.htm)

**QUESTIONS?** Send an email to Bob George at [bob@ConstructionClasses.com](mailto:bob@ConstructionClasses.com) or visit the Frequently Asked Questions page at [http://www.constructionclasses.com/faq\\_potential.htm](http://www.constructionclasses.com/faq_potential.htm). ■

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### Recent and In Progress Projects    At A Glance/ Information    What our Clients Have to Say

- Military Operations on Urban Terrain (MOUT) Facility, Phase III. Fort Irwin, CA
- P 176V - Human Resource Service Center. MCAS Miramar
- Scripps Radiation & Oncology Facility San Diego, CA
- Monteville Community Park Chula Vista, CA
- Scripps Clinic Rancho Bernardo San Diego, CA

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- CAGE Code: 57T35
- NAICS Code: 238910
- Woman-Owned
- SBE# 1367880
- City of San Diego ELBE #11TG0438
- Fully insured and bondable.
- Ownership in business for 20+ years

- ...More than any other single factor, my favorite quality about your company can be summed up in one word, Honesty. It is a simple virtue, but one that we find many times lacking in our business...  
*John Sandahl, Grant General Contractors*
- ...Trinity Grading has been and continues to be an excellent subcontractor to work with. Their pricing is always fair and they deal with unforeseen conditions in a timely cost effective manner...  
*Matt Reno, Reno Contracting*

PO Box 1122  
Fallbrook, CA 92088

(760) 728-2981 Phone  
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[tlackey@trinitygrading.com](mailto:tlackey@trinitygrading.com)

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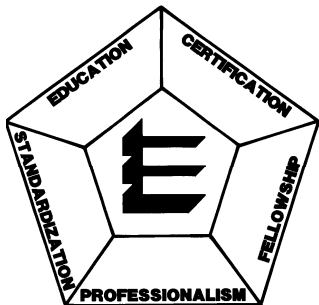
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### **FOR MORE INFORMATION:**

Contact **LAURA PARKER, CPE**

**619.906.2867**

OR [lparker@roelcsi.com](mailto:lparker@roelcsi.com)



## **ASPE MISSION STATEMENT**

The American Society of Professional Estimators serves construction estimators by providing education, fellowship and the opportunity for professional development.

## **ASPE Membership**

An accurate cost estimate is the first of many key components of a successful construction project. Plan interpretation, labor and material costs, scheduling costs, and level of difficulty recognition are a fraction of the skills necessary to become a successful estimator.

Why join the American Society of Professional Estimators? ASPE is the most recognized and credentialed group of construction cost professionals in our nation's construction industry. ASPE provides education, industry information, and fellowship to all levels of our members. It is made up of professionals of several different classifications.

- A- **Estimator**—shall have at least five years' experience as an estimator in one or more of the construction estimating disciplines.
- B- **Constructor**—shall be an active construction professional experienced in one or more of the construction disciplines with at least 5 years' experience.
- C- **Associate Member**—is a Member with less than 5 years of experience as an estimator or an active construction professional. When the Member achieves 5 years of experience, the Member shall be given one of the Member classifications listed above.

One of the ultimate goals of a member in ASPE is to achieve status as a "Certified Professional Estimator," otherwise know as "CPE." CPE status is recognized by Builders, Government Agencies, Developers, and many other Corporate entities as the highest level of qualification as an estimator. Educational training is available to become part of this elite group of professionals.

ASPE San Diego Chapter 4 is perennially recognized as one of the top chapters of the nation's 50 chapters. The local chapter meets on the third Tuesday of each month. This general membership meeting offers education and insight into our industry. Each membership meeting is highlighted by presentations and guest speakers, with information pertinent to our ever-changing industry.

If you would like to become part of this exciting group of professionals, please contact Hennie Degenaar, CPE at:

[hdegenaar@aol.com](mailto:hdegenaar@aol.com) 858.717.3198



# ASPE San Diego Chapter 4 CALENDAR OF EVENTS

- ◆ **Tuesday, June 21, 2011— 5:00 PM Site Tour  
6:30 PM Dinner**  
**ASPE San Diego General Membership Dinner Meeting**  
**Program:** SITE TOUR to UCSD Thornton Sulpizio Family Cardiovascular Center, 930 Campus Point Drive, La Jolla (off of Genesee Ave)  
**Hosts:** UCSD Facilities Design & Construction DPR Construction, Inc.  
**Dinner Meeting Speakers:** Alan Plummer and John Wayne Heusner, CPE Cumming Corp. USA  
**Location:** Indulge Restaurant, Embassy Suites Hotel 4550 La Jolla Village Drive, La Jolla
- ◆ **Tuesday, June 28, 2011—5:30 PM**  
**ASPE San Diego Board of Directors' Meeting**  
**Location:** Reno Contracting Inc. 1450 Frazee Road, Ste 100, San Diego
- ◆ **Wednesday, July 13 to Thursday, July 14, 2011**  
**ASPE National Estimating Academy**  
**Program:** See National website at <http://www.aspenational.org> for information and registration  
**Location:** Hutton Hotel Nashville, Tennessee
- ◆ **Wednesday, July 13 to Saturday, July 16, 2011**  
**ASPE National Convention**  
**Program:** See National website at <http://www.aspenational.org> for information and registration  
**Location:** Hutton Hotel Nashville, Tennessee
- ◆ **Tuesday, July 19, 2011**  
**ASPE San Diego General Membership Dinner Meeting**  
**Program:** Chapter Awards & Installation of Officers and Directors  
**Keynote Speaker:** Mark Filanc, CEO J.R. Filanc Construction Co.  
**Installing Officer:** Larry Hendrick, CPE Southwest Governor  
**Location:** The Butcher Shop Steakhouse 5255 Kearny Villa Road, San Diego
- ◆ **Tuesday, July 26, 2011—5:30 PM**  
**ASPE San Diego Board of Directors' Meeting**  
**Location:** Reno Contracting Inc. 1450 Frazee Road, Ste 100, San Diego
- ◆ **Saturday, August 6, 2011—8:00 AM to 12:00 noon**  
**ASPE San Diego Board of Directors' Planning Retreat**  
**Location:** Reno Contracting Inc. 1450 Frazee Road, Ste 100, San Diego
- ◆ **Saturday, August 13, 2011—2:00 PM Post Time**  
**ASPE San Diego Chapter's "Day at the Races"**  
**Location:** Clubhouse Terrace Restaurant Thoroughbred Club, Del Mar Racetrack  
[See page 6 of this newsletter for complete details.](#)
- ◆ **Tuesday, August 16, 2011**  
**ASPE San Diego General Membership Dinner Meeting**  
**Program:** TENTATIVE: Roundtable discussion about San Diego Chapter #4's Goals and Future Programs, including 2011 Convention Report, State of the Art for Estimating in the San Diego Market and Career Opportunities in Estimating  
**Speaker:** To be determined  
**In-house Talk:** To be determined  
**Location:** To be determined
- ◆ **Tuesday, August 23, 2011—5:30 PM**  
**ASPE San Diego Board of Directors' Meeting**  
**Location:** California Comfort Systems 9750 Distribution Avenue, San Diego
- ◆ **Tuesday, September 20, 2011**  
**ASPE San Diego General Membership Dinner Meeting**  
**Program:** Site Tour of the San Diego International Airport Terminal 2 Expansion  
**Host:** Bryan Enarson, Vice President Development San Diego County Regional Airport Authority  
**Speaker:** To be determined  
**In-house Talk:** To be determined  
**Location:** To be determined

[CLICK HERE](#) for ASPE National's 2010-11 Critical Calendar or go to:  
<http://www.aspenational.org/Upload/FilesMenu/10.11%20Critical%20Calendar.pdf>



## 2010-2011 Chapter Officers

### TECHNICAL COMMITTEES:

#### Certification:

Lou Farallo, CPE

#### Education:

John W. Heusner, CPE

#### Ethics:

Dan Luckhardt, CPE

#### Standards:

Stephen Fisher, CPE

### STANDING COMMITTEES:

#### Chapter Awards/ Nominations:

Ed Wenz, E

#### National Awards:

Dan Sackett, CPE

#### Bylaws:

Keith Estes, CPE

#### Finance:

Laura Parker, CPE

#### Membership:

Hennie Degenaar, CPE

#### Programs:

Frank Young, FCPE

### OTHER COMMITTEES:

#### Calendar:

Dan Sackett, CPE

#### Communications:

##### Newsletter:

Kevin Murphy, CPE

##### Website:

Ed Wenz, E

#### Historian:

VACANT

#### Mentoring:

John W. Heusner, CPE

#### Parliamentarian:

Keith Estes, CPE

#### Public Relations:

Dan Sackett, CPE

#### Scholarships:

Dan Luckhardt, CPE

#### Telephone:

Michael Moyers, CPE

#### Ways & Means:

Laura Parker, CPE

Office	Officer	Phone	Fax	Email
<b>President</b>	Ed Wenz, E Reno Contracting, Inc.	619.220.0224 x6242	619.220.0229	<a href="mailto:ewenz@renocon.com">ewenz@renocon.com</a>
<b>1<sup>st</sup> Vice-President</b>	Frank E. Young, FCPE CSOS Consulting	619.980.4025	619.401.7545	<a href="mailto:pancho77@cox.net">pancho77@cox.net</a>
<b>2<sup>nd</sup> Vice-President</b>	Dan Sackett, CPE Calif. Comfort Systems	858.564.1160	858.530.4074	<a href="mailto:dsackett@calcsusa.com">dsackett@calcsusa.com</a>
<b>3<sup>rd</sup> Vice-President</b>	Stephen Fisher, CPE Fisher Consulting Group	760.639.8630		<a href="mailto:stephen.fisherFCG@cox.net">stephen.fisherFCG@cox.net</a>
<b>Secretary</b>	Keith Estes, CPE ECMC (Estes Construction Management Co.)	858.437.1191	858.538.7681	<a href="mailto:dke.ecmc@gmail.com">dke.ecmc@gmail.com</a>
<b>Treasurer</b>	Laura Parker, CPE Roel Consulting Services	619.906.2867	619.278.6604	<a href="mailto:lparker@roelcsi.com">lparker@roelcsi.com</a>
<b>Executive Secretary</b>	John W. Heusner, CPE Cumming Corp. USA	858.566.6217	858.673.9263	<a href="mailto:johnwheusner@san.rr.com">johnwheusner@san.rr.com</a>
<b>Immediate Past President</b>	Hennie Degenaar, CPE Gilbane Building Co.	858.717.3198	858.658.6701	<a href="mailto:hdegenaar@aol.com">hdegenaar@aol.com</a>
<b>Executive Administrator</b>	Margy Ashby	619.749.1890 619.593.9988	619.593.9989	<a href="mailto:info@aspechapter4.org">info@aspechapter4.org</a> <a href="mailto:asped4@gasvcs.net">asped4@gasvcs.net</a>

## 2010-2011 Chapter Board of Directors

Director	Phone	Fax	Email
Lou Farallo, CPE Farallo Professional Estimating	858.361.1721	858.483.3061	<a href="mailto:lfarallo@sbcglobal.net">lfarallo@sbcglobal.net</a>
Stephen Hainlin, E (Alt.) Calif. Comfort Systems	858.564.1160	858.530.4074	<a href="mailto:shainlin@calcsusa.com">shainlin@calcsusa.com</a>
Dan Luckhardt, CPE Cumming Corp. USA	858.217.3590	858.673.9263	<a href="mailto:dluckhardt@ccorpUSA.com">dluckhardt@ccorpUSA.com</a>
Michael Moyers, CPE Best Interiors, Inc.	858.737.7316	858.737.7317	<a href="mailto:michael.moyers@bestinteriors.net">michael.moyers@bestinteriors.net</a>
Kevin Murphy, CPE (Alt.) Legacy Building Services, Inc.	619.398.8806	619.858.0585	<a href="mailto:kmurphy@legacybldg.com">kmurphy@legacybldg.com</a>
Eric Scheidlinger, E (Alt.) Reno Contracting, Inc.	619.220.0224	619.220.0229	<a href="mailto:escheidlinger@renocon.com">escheidlinger@renocon.com</a>

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 American Society of Professional Estimators



# S.D. Mator

# Reserve TODAY!

For the Tuesday, June 21, 2011  
 ASPE San Diego Chapter 4

## SITE TOUR AND DINNER MEETING PRESENTATION

### CONTACT US

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 El Cajon, CA 92020-2955

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